



Robert D. Foglesong Memorial Scholarship

History: In 1978, the Robert D. Foglesong Memorial Scholarship was established in memory of Mr. Foglesong, a 1954 graduate of Thunderbird and scholarship recipient. Mr. Foglesong was successful in international business after graduation, as GM of Colgate Palmolive in Zurich, VP of Valley National Bank and Director of Emerging Markets for the U.S. Department of Commerce.

Criteria: Any enrolled student who is a resident of the Phoenix metropolitan area or a resident of the state of Arizona. Students must possess a 3.0 GPA or greater.

Process: The Thunderbird Scholarship Committee reviews all applications and selects the top candidates to submit to the donor for review and ranking. The donor provides their ranking selection to the Scholarship Committee, where final approval is made.

In accordance with the Uniform Prudent Management of Institutional Funds Act (UPMIFA), which affects endowments, the Investment Committee of the Thunderbird Board of Trustees has reviewed and revised Thunderbird's Investment Policy. Going forward, the annual spending amount for each donor-restricted endowment fund will be in the range of 0%-6% of the current endowment value. The investment goal is to achieve at least an 8% average annual total return on all donor-restricted endowment funds over the long term recognizing that the Investment Plan may at times target an annual total return of less than 8%.

In accordance with UPMIFA, each year the following factors will be taken into account in making a determination to appropriate or accumulate donor-restricted endowment funds.

1. The duration and preservation of the fund
2. The mission of the School and the purpose of each donor-restricted endowment fund
3. General economic conditions
4. The possible effect of deflation and inflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the School
7. The investment policies of the School